

## Austian's Risk Services, Inc.

I worked as a Region Safety Manager for Laidlaw Education Services for 13 years and I was responsible for the risk management of up to 25 locations in the Northwest. I currently work as a Regional Safety Director for Student Transportation of America.

Laidlaw enlisted the services of Austian's Risk Management, a consulting firm owned and operated by Keith Austian. I had the opportunity to work with Keith on a number of Safety Reviews in the field and also served on a safety review committee with Keith as a beta user, providing input on the program.

Keith's safety review process is a management training program that ensures regulatory compliance and company policies are understood and implemented at each location. His methods and software programs have proven to be an efficient and effective way to measure compliance at each operating unit and provide the foundation for improvement.

During the time Keith led the Safety Review process at Laidlaw, the company realized significant gains in accident reduction and overall safety. In my region, the accident frequency dropped over 80% during a ten year period.

I recommend Keith's risk reduction programs to any company looking for a safety and health solution. He has an extensive background in risk management and his programs are tried and tested across a broad spectrum of industries and companies.

Sincerely,

H. Mark Worley  
h.mark@q.com